



COMPANY DESCRIPTION:

Allez-Français are the leading property specialists for South West France since 2002. Most of the team have lived in the area for over 10 years and are able to provide the highest standard of professional service, working with you to find a dream home in France. Whether you are looking to buy or sell, Allez-Français offer a better experience than most agents, with a focus on quality photographs & accurate descriptions.

“LOCK INTO CURRENCY DEAL WHEN OFFER IS AGREED”

The best advice that I give to France is to lock in to the £ / € rate for part of the price agreed, as soon as the deal is struck. From offer to completion is frequently a period of 3 to 4 months, during which time, currencies can fluctuate to an alarming level. Inevitably you will mentally convert the Euro price into Sterling when making your offer, so don't put your transaction at risk. Use a forward contract!

“DON'T NEGOTIATE TOO HARD”

Too often buyers negotiate a very hard deal, especially if they are cash buyers. But the best sales are inevitably when seen by all parties as a “win/win”. Frequently relationships are “tricky” after a hard-negotiating stance, and vendors are reluctant to concede further ground. You can frequently get a better outcome by a “softer” approach to the offer, and then getting other items included within the deal such as the ride-on mower or furnishings.

Allez-Français

Tel: 00 33 (0)5 55 28 46 40 | sales@allez-francais.com | www.allez-francais.com

